FOR IMMEDIATE RELEASE
April 8, 1988

Contact: Jan McDaniel
(415) 961-3300

FEDERAL GOVERNMENT SYSTEMS INTEGRATION AND TURNKEY SYSTEMS MARKET TO REACH $4.8 BILLION BY 1992

April 8, 1988 Mountain View, CA - INPUT a leading computer and communications industry market research firm, projects in a new report that the federal government market demand for Systems Integration and Turnkey Systems will increase from $2.3 billion in fiscal 1987 to $4.8 billion in fiscal 1992. The market will experience a sustained growth at an average annual rate of 16% through the five-year forecast period.

The report, titled Federal Systems Integration Market 1987-1992, presents the results of research and analyses of various operational aspects and strategies of the integration market, including systems integration and turnkey systems. The report also examines the regulations, policies and standards which will impact future systems acquisitions.

Prospects for the federal SI market for the remainder of the decade have risen considerably with the government focus on upgrading its in-house information resources. Demand for custom development systems integration will continue to meet unique federal needs. The hardware component associated with these SI programs will show only modest growth as falling hardware prices and the desire to integrate existing hardware into the new integration configurations take effect. Initiatives that require turnkey systems will show the strongest growth rate as agencies opt for packaged systems approaches especially in the 1988-1990 period.

Federal Systems Integration Market, also discusses the planned systems applications and concerns of the federal agency users as identified through recent surveys. The report identifies contracting preferences and criteria for contract award. Furthermore, both the technical and non-technical factors which will influence the federal systems integration market are examined.

. . .more

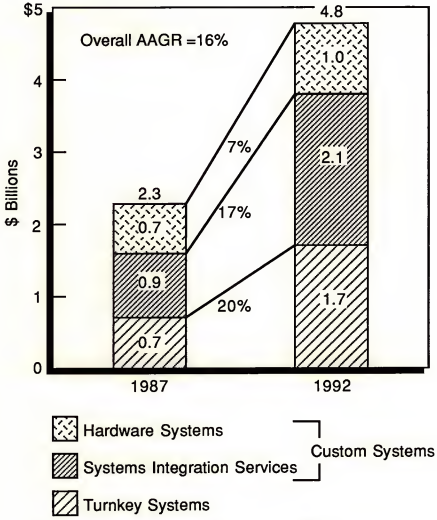
Competitive trends in the market place are discussed in the report. The report also identifies the leading vendors which have been awarded major systems integration and turnkey system contracts. Industry perspectives regarding federal acquisition practices and trends impacting the market are also described. Vendor strategies and future opportunities for systems integration and turnkey systems conclude the report.

Federal Systems Integration Market is available from INPUT's federal government research office at 829C Old Courthouse Road, Vienna,Virginia 22180, (703) 847-6870, or INPUT's headquarters office at 1280 Villa Street, Mountain View, CA 94041, (415) 961-3300.

*****

NOTE TO EDITORS: For an editorial review copy of the report's Executive Overview, please call Jan McDaniel at (415) 961-3300.

FEDERAL SYSTEMS INTEGRATION MARKET FORECAST*



Note: Dollars rounded to nearest $100 million.

Source: INPUT

FOR IMMEDIATE RELEASE
April 8, 1988

Contact: Jan McDaniel
(415) 961-3300

FEDERAL GOVERNMENT SYSTEMS INTEGRATION AND TURNKEY SYSTEMS MARKET TO REACH $4.8 BILLION BY 1992

April 8, 1988 Mountain View, CA - INPUT a leading computer and communications industry market research firm, projects in a new report that the federal government market demand for Systems Integration and Turnkey Systems will increase from $2.3 billion in fiscal 1987 to $4.8 billion in fiscal 1992. The market will experience a sustained growth at an average annual rate of 16% through the five-year forecast period.

The report, titled Federal Systems Integration Market 1987-1992, presents the results of research and analyses of various operational aspects and strategies of the integration market, including systems integration and turnkey systems. the report also examines the regulations, policies and standards which will impact future systems acquisitions.

Prospects for the federal SI market for the remainder of the decade have risen considerably with the government focus on upgrading its in-house information resources. Demand for custom development systems integration will continue to meet unique federal needs. The hardware component associated with these SI programs will show only modest growth as falling hardware prices and the desire to integrate existing hardware into the new integration configurations take effect. Initiatives that require turnkey systems will show the strongest growth rate as agencies opt for packaged systems approaches especially in the 1988-1990 period.

Federal Systems Integration Market, also discusses the planned systems applications and concerns of the federal agency users as identified through recent surveys. The report identifies contracting preferences and criteria for contract award. Furthermore, both the technical and non-technical factors which will influence the federal systems integration market are examined.

. . .more